

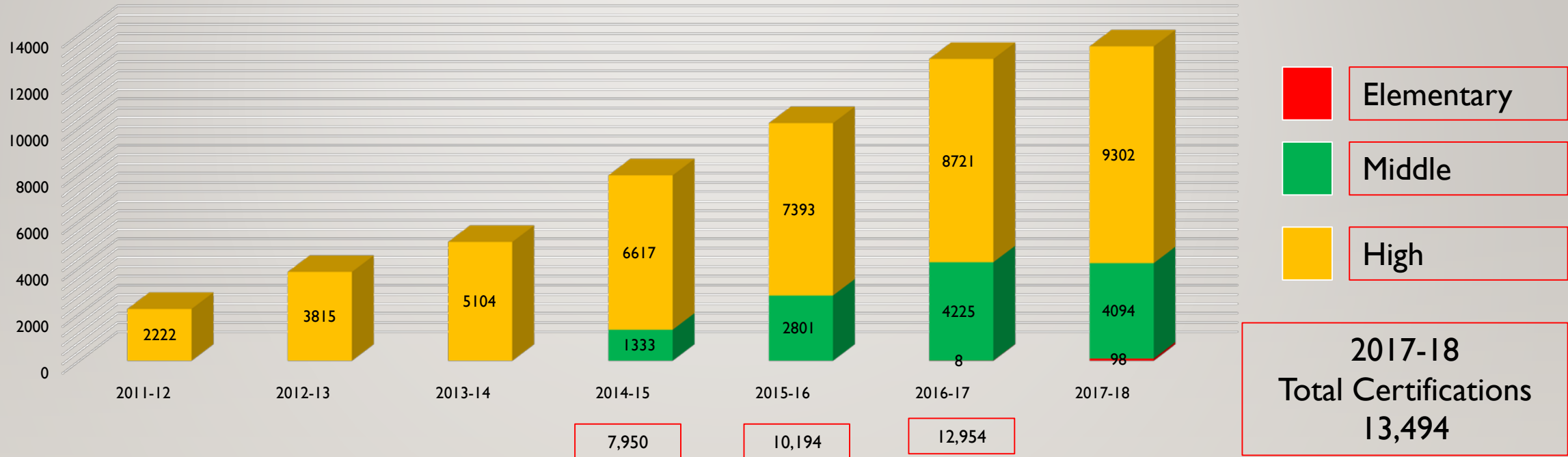
PARENT ACADEMY

HOW INDUSTRY CERTIFICATIONS CAN SAVE PARENTS MONEY

**Who Has The Most Influence Over
Teens Making Career Decisions?
Parents Do!**



Industry Certifications





It is the eternal “Catch-22” of being young and trying to get a start on a career: every potential employer says you are a great candidate, but you cannot be hired because you lack experience. How can you get that experience if you cannot even get in the door?



Walking into a job interview with proof of certification in one’s pocket immediately puts a job applicant one step above non-certified candidates

ARTICULATED CREDIT TOWARD A TECHNICAL CERTIFICATE OR DEGREE

- Industry certifications apply toward technical certificates or associate degree paths.
- A certification saves the price of tuition

INDUSTRY CERTIFICATION EQUALS TUITION SAVINGS

- The State Board of Education has approved the listed Statewide Career and Technical Education Articulation Agreements (GOLD STANDARD) which are based on industry certification. This supports the Department's Next Generation Areas of Focus effort Number 3 —“to expand opportunities for postsecondary degrees and certificates.”
- <http://fldoe.org/academics/career-adult-edu/career-technical-edu-agreements/industry-certification.shtml>

TUITION SAVINGS THROUGH INDUSTRY CERTIFICATION

Industry Certification	College Credit Value	College Tuition Saved	Associate in Science Degree Program	Career Pathway	Median Wage
Adobe Certified Associate-Dreamweaver	3	\$320.22	Internet Services Technology	Web Developer	\$61,090
Adobe Certified Associate-Flash	3	\$320.22	Internet Services Technology	Web Developer	\$61,090
Agriculture Technician Certification	3	\$213.48	Agriculture Production Technology	Farmers, Ranchers, Agricultural Managers	\$70,110
ASE Auto/Light Truck Tech: Brakes (A5)	3	\$320.22	Automobile Service Management Technology	Automotive Service Technicians and Mechanics	\$36,710
Autodesk Certified User-AutoCAD	3	\$320.22	Drafting and Design Technology	Architectural and Civil Drafters	\$48,800
Autodesk Certified User-AutoCAD	3	\$320.22	Architectural Design and Construction Technology	Interior Designers	\$46,010
Biotechnician Assistant	3	\$320.22	Biotechnology	Research Analyst	\$56,496
Biotechnician Assistant	3	\$320.22	Biotechnology Laboratory Technology	Biotechnologist	\$53,500
Child Development Associate	9	\$960.66	Early Childhood Education	Elementary School Teachers	\$43,262
CompTIA A+	6	\$640.44	Computer Engineering Technology	Computer User Support Specialists	\$46,654
CompTIA A+	3	\$320.22	Computer Information Technology	Information Security Analyst	\$88,890
CompTIA Network+	3	\$320.22	Computer Engineering Technology	Network Administrator	\$75,790
CompTIA Network+	3	\$320.22	Networking Services Technology	Network Administrator	\$75,790
CompTIA Security+	3	\$320.22	E-Business Technology	E-Commerce Manager	\$54,891
CompTIA Server+	3	\$320.22	Computer Information Technology	Computer Systems Administrator	\$75,790
CompTIA Server+	3	\$320.22	Networking Services Technology	Server Administrator	\$55,460
Microsoft Office Master	3	\$320.22	Office Administration	Executive Secretaries and Executive Administrative Assistants	\$49,290
Microsoft Office Specialist Bundle	3	\$320.22	Office Administration	Executive Secretaries and Executive Administrative Assistants	\$49,290
Microsoft Technology Associate-HTML5 App Development Fundamentals	3	\$320.22	Internet Services Technology	Software Developers, Applications	\$86,570
MTA-Database Administration Fundamentals	3	\$320.22	Computer Information Technology	Computer Systems Analysts	\$85,800
MTA-Database Administration Fundamentals	3	\$320.22	Computer Programming and Analysis	Computer Programmers	\$76,056
National Pro-Start Certificate of Achievement	3	\$320.22	Culinary Management	Food Service Managers	\$52,982
NCCER Carpentry Level 1	3	\$320.22	Carpentry Management	Construction Manager	\$84,656
NCCER Electrical Level 1	3	\$320.22	Construction Electricity Management	Construction Manager	\$84,656
QuickBooks Certified User	3	\$320.22	Accounting Technology	Accountants and Auditors	\$67,288
SerVSafe Certified Professional Food Service Manager	3	\$320.22	Culinary Management	Food Service Managers	\$52,982
SerVSafe Certified Professional Food Service Manager	3	\$320.22	Restaurant Management	Food Service Managers	\$52,982

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ARTICULATION AGREEMENTS

Pinellas County High Schools		Pinellas Technical College	
#8302100 Accounting Applications		#B070110 Accounting Operations	
Eligible PCS- HS Programs	Length of HS Program	Free Articulated Credit at PTC	Articulated Hours
#8207310 Digital Information Technology	1 credit/ 150 hours.	#OTA0040 Information Technology Assistant	150 hours OCP A
#8203310 Accounting Applications 1	1 credit/ 150 hours.	#ACO0040 Accounting Clerk	300 hours OCP B
#820320 Accounting Applications 2	1 credit/ 150 hours		
Total Credits/Hours	3 credits/ 450 hours	Total Hours	450 hours
OR			
Industry Certification: Microsoft Office Specialist (Micros017 or Micro069)		#OTA0040 – OCP A Information Technology Assistant	150 hours OCP A
Industry Certification		Total Hours	150 hours.



Smaller Commitment, Faster Payback

The growth in certificate programs is in large part due to the smaller commitments of time and money. They aren't designed to be a replacement for a degree, but they allow you to learn new skills to move ahead.

Many recent workforce and labor studies indicate that two out of three jobs created between now and 2030 will require education and training *beyond* a high school diploma, **but *not* necessarily a four-year college degree.**



2017-18
Total Certifications
13,494
High School,
Middle School and
Elementary School

RESOURCES

- Tuitions Savings Chart

[https://www.pcsb.org/site/handlers/filedownload.ashx?moduleinstanceid=37617&dataid=48223&FileName=Industry Certifications College Tuition Savings.pdf](https://www.pcsb.org/site/handlers/filedownload.ashx?moduleinstanceid=37617&dataid=48223&FileName=Industry%20Certifications%20College%20Tuition%20Savings.pdf)

- Florida Department of Education – Gold Standard Articulation Agreements

- <http://fldoe.org/academics/career-adult-edu/career-technical-edu-agreements/industry-certification.shtml>

- Career and Technical Education Department Website

- <https://www.pcsb.org/Page/637>

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- Mark Hunt
 - Executive Director, Career Technical and Adult Education
 - Huntwi@pcsb.org
 - 727-588-6006

Comments

